

# **Discussion of:**

# Exchange Rate Expectations and Currency Demand Leonie Bräuer (University of Basel – SFI)

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## What the Paper Does

**Basic idea:** Use relative allocations between hedged and unhedged ETFs to infer investors' pure currency demand and back out exchange rate expectations.

#### Three key building blocks:

- Large cross-section of 350 matched ETF pairs across six currency areas (2014-mid-2025).
- Anderson-Danthine style mean-variance framework to map optimal hedging into beliefs.
- Portfolio-implied FX expectations are compared to survey, macro, and factor expectations.

#### Three main findings:

- Survey expectations explain cross-sectional hedging choices best.
- Portfolio-implied expectations are the only ones that significantly forecast future FX excess returns.
- Dispersion in portfolio-implied beliefs both explains a large share of FX option-implied volatility and helps predict future volatility.

#### Contribution

- It provides a novel belief-extraction mechanism related to actual invested capital.
- Documents granular heterogeneity across ETF pairs (normally unobservable).
- Offers policy-relevant insights: almost a real-time measure of foreign investors' USD sentiment.
- It adds to the literature on heterogeneous beliefs and FX return predictability.

## **Policy and Research Implications**

- ETF hedging choices offer a high-frequency "measure" of international demand for USD exposure.
- Relevant for monitoring capital flow pressures or shifts in global risk sentiment.
- It has a strong potential to act as a market-based expectations indicator for central banks.
- It is a useful complement to survey-based expectations in policy models that require forward-looking FX belief inputs.

## **Key Strengths**

- Data construction is very detailed; ETF matching across currencies is nontrivial.
- There is a clear economic interpretation of the mapping from holdings to expectations.
- Prediction results are strong: portfolio implied expectations significantly forecast FX returns.

#### **Comments I: Identification**

### 1. Investor composition

- The paper acknowledges that mapping ETF domicile to investor currency may be affected by cross-border institutional ownership (25% on average).
- Institutional share is used in heterogeneity analysis, but the core belief-extraction results are not re-estimated on funds with predominantly retail/domestic ownership.
- **Suggestion:** consider a robustness check on low-institutional-share funds and explore whether institutional ownership varies over time with FX conditions.

## 2. Hedged vs. unhedged ETF arbitrage

- Paper documents that mispricing of hedged and unhedged ETFs comoves, including in stress episodes (e.g. March 2020).
- Remaining question: do hedging-cost spikes in the forward market ever differentially affect hedged share classes?

# **Comments II: Interpretation of Predictability**

Portfolio-implied expectations predict FX returns; surveys do not (at one-month horizon).

#### Two interpretations:

- **1** Belief channel: ETF flows capture marginal informed investors; surveys capture broad expectations.
- 2 *Risk-premium channel:* portfolio-implied expectations may reflect time-varying risk compensation.

### Suggestion:

- Consider decomposition into expected appreciation vs. risk premium.
- Examine whether predictability concentrates in periods of high disagreement.

## **Comments III: Dispersion and Volatility**

**Very interesting and strong result:** the mean absolute deviation of portfolio-implied expectations explains about 27% of the variation in option-implied FX volatility and is correlated with it up to 71% for the aggregate USD basket.

- To what extent does dispersion reflect genuine belief heterogeneity versus heterogeneity in constraints or product platforms?
- Could flows into specific ETF families (cost or distribution channels) create mechanical dispersion?
- It would be useful to decompose dispersion by asset class (equity vs. bonds).

#### **Overall Assessment**

- Innovative and well-executed paper with strong empirical content.
- Provides a new and policy-relevant approach to measuring FX expectations.
- Suggestions aimed at reinforcing identification and interpretation.
- I expect strong interest from both academic and policy audiences.

# Thank You

Questions & Discussion