

Ernst & Young Revisije, poslovne svetovanje, d.c.e. Dunejska cesta 111 1000 Ljubijana, Slovenija

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Managing Director Bulevar Mihajla Pupina 115D Belgrade Serbia

17 October 2013

**Dear Sir** 

Ernst & Young D.o.o acting as 'Client' for Bank of Slovenia

Ernst & Young D.o.o ("The Client" or "EY") in agreement with Bank of Slovenia hereby engages Colliers International d.o.o. (Registration Number 100047331) (the "Consultant" or "Colliers") to prepare a Mass Valuation exercise in accordance with IVS (International Valuation Standard (MSOV—Mednarodni standard) ocenjevanja vrednosti) and RICS Red Book—Professional standards) ("the Service") for purposes of an 'Asset Quality Review' (AQR) valuation of bank collateral and other bank purposes (the "Purpose") upon the terms set out in this Agreement ("the Engagement").

**Project Scope** 

The services under this Agreement will be performed with respect to Bank collateral held by either Raiffelsen Banks or Banka Celje or Gorenska Banka.

The Portfolio will typically include:

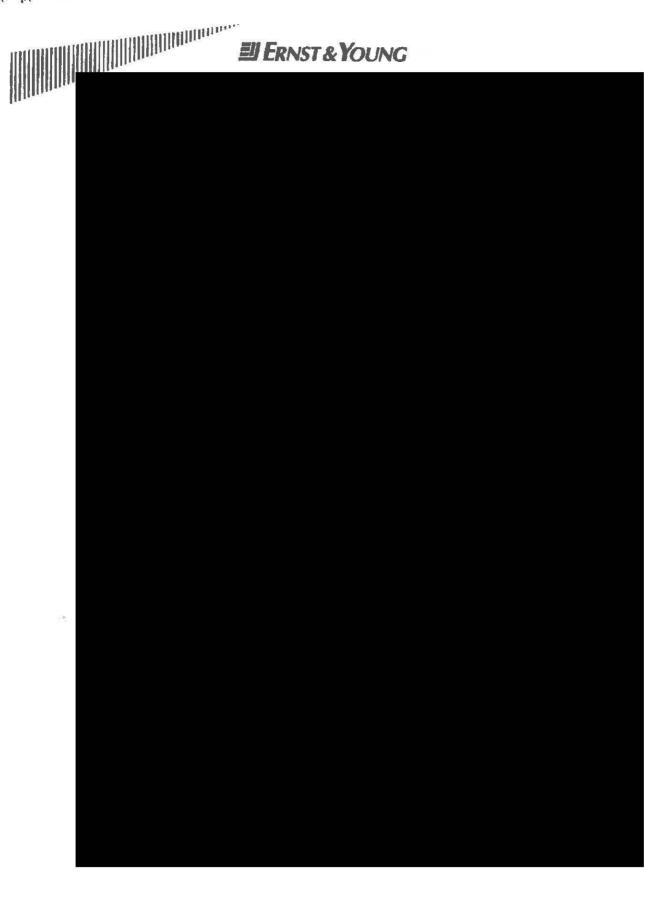
| Type of Colleteral               | Top Collateral<br>Drive-by | Assets over C1m<br>(EUR) Drive-by | Assets below CIm (EUR) Desktops |
|----------------------------------|----------------------------|-----------------------------------|---------------------------------|
| Finished Residential Real Estate |                            |                                   |                                 |
| Finished Commercial Real Estate  |                            |                                   |                                 |
| Land/Development                 |                            |                                   |                                 |
| Total                            |                            |                                   |                                 |



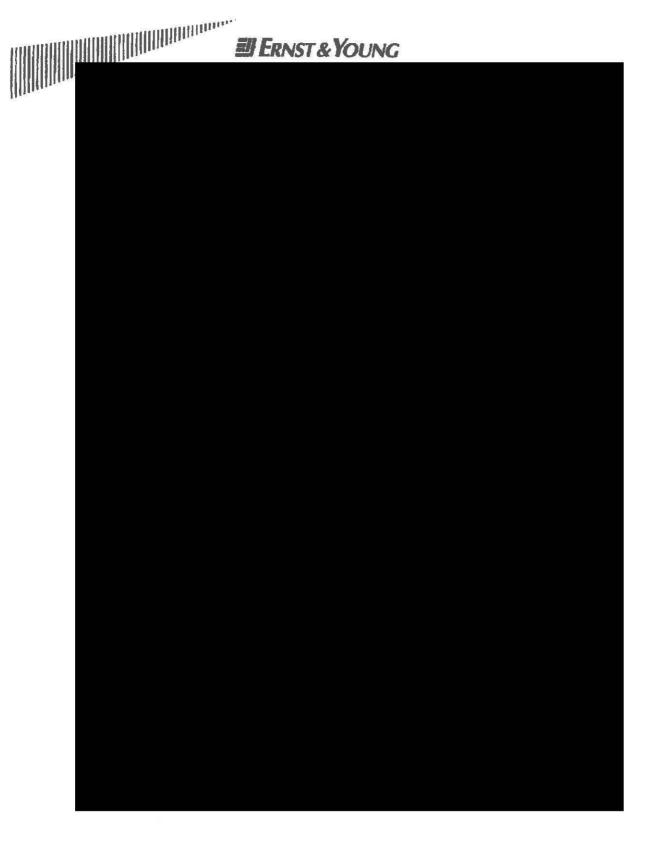














We understand that data will start to be provided from 17 October 2013. The deadline for reporting is 30<sup>st</sup> October, which we confirm we are able to meet. Should the data be delivered at a later stage, it will affect the number of valuations we will be able to perform before the deadline date.



## Fees

On the basis of the scope and reporting outlined above and in consideration of the RFP provided to Colliers the fee structure is as follows:

## Fees per property

| Туре                        | Top Collaterals<br>(EUR) | Drive-by > 1M<br>(EUR) | Drive-by <1M<br>(EUR) | Desktop <1m<br>EUR |
|-----------------------------|--------------------------|------------------------|-----------------------|--------------------|
| Finished Residential        | 425                      | 375                    | 375                   | 100                |
| Finished Commercial         | 425                      | 375                    | 375                   | 100                |
| Developments in<br>Progress | 425                      | 375                    | 375                   | 100                |
| Land                        | 425                      | 375                    | 375                   | 100                |

The total fee will be the aggregation of the above fees. The Consultant will invoice EY for 50% of the fee upon completion of the drive-by inspections with the remainder of the fee payable on delivery of the final Report.

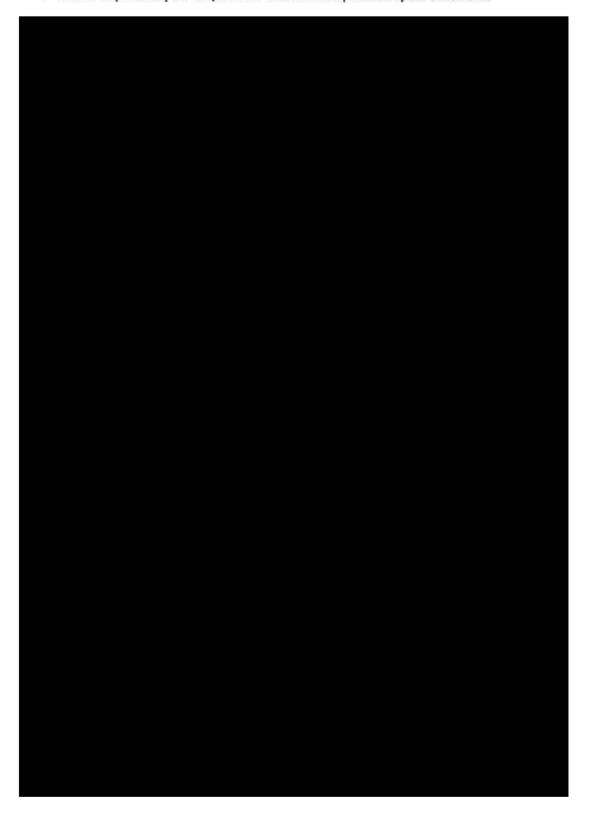
Any and all Disbursements and Expenses incurred by the Consultant with respect to provision of Services hereunder located outside of Croatia, Serbia, and Slovenia shall be invoiced to EY and shall be capped at 4000 EUR, unless otherwise mutually agreed.

Abortive fees are to be based on 75% of the fee upon completion of the drive-by inspection, if there is insufficient information available to facilitate the production of a final valuation.

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In accordance with the terms of engagement between EY and Bank of Slovenia, Bank of Slovenia will reimburse EY for the payment of all fees, disbursements and taxes payable to the Consultant. EY shall take no responsibility for the provision of the services provided by the Consultant.



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Finally this offer letter should be read in accordance with our General Terms and Conditions of Business attached as Appendix 1 and our proposal both attached to this letter.

Janez Uranic

Partner

Ernst & Young D.o.o

Read and Agreed:

Date: 17 October 2013

Luke Dawson

**Managing Director** 

Colliers

For the Bank of Slovenia

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Governor

(Signature)



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